



**global** Dynamix  
inspired by you



# About Us

- Global Dynamix launched to provide quality services and logistics solutions to exceed your business expectations.
- Our dynamic team pack the expertise, professionalism, innovation, motivation & dedication, supported by advanced IT system to ensure the job is done right on time, the first time, every time.
- We simply deliver dynamic global logistic solutions, *inspired by you.*

# Our Strength

- Knowledge Base company with local and international experience
- Strong Financial capabilities
- Own offices in Lebanon, Kuwait, & Qatar
- Reliable Global Network of agents
- Crystal Clear reputation
- Diversified base of loyal customers
- Key employees ownership & Generous Bonus scheme
- Strong relation with carriers (local / international)
- State of Art software Oracle Data Base (Freight Forwarding, Warehousing, Finance and Human Resources)
- 24 / 7 operations (all key operations staff are equipped with Laptops and international mobile lines)

# General Information

- Owners are directly involved in the business and oversee all operations in Beirut, Kuwait and Qatar equally
- Global Dynamix main success factor is people's ownership
- Our aim as Global Dynamix is to be “the best company to work with”
- Our target is to expand in the Gulf region with the support of our customers, partners and our people

# Scope of Work

- International Freight Forwarding
- Commercial and Governmental Projects (Oil & Gas)
- Third Party Logistics (3PL)
- Value Added Services
- Marine insurance
- Consultancy

# International Freight Forwarding

- Full container load services FCL: Based on our volume contracts and global contacts with major ocean carriers, Global Dynamix can offer very competitive rates for FCL shipments. Our global network of agents will monitor your shipment from place of receipt at origin up to discharge port and beyond.
- Ocean Consolidation services LCL: Over the years, Global Dynamix has developed solid strategic partnerships that enable us to offer import and export consolidation services to and from majority of the international markets against competitive rates.

# International Freight Forwarding

Air freight forwarding:

- With the increased demand for on time performance, Global Dynamix offers a wide variety of airfreight solutions with back to back or consolidation air freight services.
- Global Dynamix offer reliable and consistent service tailor made to your requirements with rates and airline flexibility to fit your budget.

# International Freight Forwarding

- Road Freight & Customs Clearance: Globalization and regionalization has seriously improved the road transportation, and when considering short haul, the service can compete with other modes of transportation both on the service and rates level.
- Global Dynamix offers comprehensive road transportation management as well as customs clearance and door delivery services. Our experienced team can recommend mode of transport and clearance services best suited for your business.

# Commercial and Governmental Projects

- Through participation in many projects, both on the local and international level, Global Dynamix can offer projects feasibility studies, sophisticated planning, route mapping and accurate execution to meet with your project safety procedures and timelines. Individual reporting, surveying, packing verifications as well as customs clearance services are also part of our project service.
- Global Dynamix will take care of your project cargo both off shore and on shore with reliable carriers and fit equipment and efficient execution of your project.

# Commercial and Governmental Projects (Cont' d)

Since the start of its operations in Kuwait in the year 2008, Global Dynamix handled a variety of commercial, military and governmental projects in Kuwait, Iraq, UAE, Turkey and Afghanistan.

- Transportation of 120 generators (1250 KVA) and transformers from arrival Shuwaikh Port to BIAP, Iraq
- Transportation of 75 heavy lifts forklifts from Antwerp to the Police Academy in Baghdad.
- Transportation of 10,000 tons of cement from arrival Shuwaikh Port to Safwan, Iraq.
- Transportation of Machinery and other equipments Ex- Europe to Ministry of Agriculture and Ministry of Foreign Affairs in Iraq.
- Complete supply chain services to Petrochemical Industries Company (Subsidiary of KPC) through a 2 years contract including: PO management, freight (door to door), clearance and delivery in Kuwait.
- Supply of construction material Ex- UAE and China to Kandahar

# Charter Service

- After a short while of planning, team work and coordination with overseas partners, Global Dynamix Kuwait Branch has operated a Air Charter move from Istanbul, Turkey to Kandahar Air Field in Afghanistan.
- The project consisted of moving a complete “Mobile Batching Plant” with its accessories Ex- factory in Cerkezkoy, Turkey up to its final destination in Kandahar. Due to the volume, gross weight and the dimensions of the equipments, the Antonov AN124 was the best aircraft to uplift this shipment safely and ensure timely delivery.
- A dedicated team from Global Dynamix Kuwait has attended to Istanbul 4 days prior to the charter date to ensure the job is done right, on time, and to the complete satisfaction of all concerned. This move is being added to the success list of Global Dynamix in handling Projects worldwide.

# Third Party Logistics – 3PL

- Due to specialization and cost cutting the need for a third party logistics provider was born and the global demand on such service is increasing day by day.
- Global Dynamix, through direct and outsourced facilities in different countries, offers advanced solutions for inventory management, storage, distribution, and a variety of Value Added Services such as: Pick and Pack, Cross docking, Merge in Transit (MIT), Vendor Managed Inventory (VMI), Localization, Compliance inspection, DC bypass, Order Management, Kitting, Product Rework, Light Assembly etc...

# Marine Insurance

- Cargo Moving from one point to another is always under the risk of being lost or damaged and usually carrier's liability does not cover the value of the products which have created an increased demand for Marine Insurance.
- Global Dynamix, through its expertise, strong relations and high volumes with international insurance providers, is able to offer the most suitable coverage based on the requirement of their customers, the specifications of their products, mode of transport, and route (origin/destination).

# Consultancy

- Our company is knowledge based and our team is specialized in the logistics and supply chain business. Our experienced team are well qualified in the general business and understand long range business strategy and the importance of the logistics and supply chain in supporting your business.
- We offer reductions of working capital, improving sales with better product availability to your customers, reduction of the cost of goods sold, reduction of the costs of doing business.
- We fully comprehend that customer's requirements are different, with different targets and markets. With our know how and years of experience, we are confident to offer individually planned projects with specific focus on your business needs. We are committed to provide sustainable commercial and financial growth.

# Global Dynamix - Corporate

- Contacts:
  - Camil Abi-Najem: Managing Partner – Founder of Global Dynamix in 2006 – Over 27 years of experience in the industry mainly in North America, Middle East and Gulf region.
  - Dany Harfouche: Managing Partner – Joined Global Dynamix as Managing Partner in January 2008 – Over 14 years of experience in the industry mainly in Middle East and Gulf region.
  - Global Dynamix Corporate office is a main contact for:
    - Business Development
    - Network of Agents
    - Projects & Tenders
    - Regional Sales
    - Finance
    - Disputes & Escalation

# Global Dynamix - Lebanon

- Global Dynamix s.a.l. (Lebanon) Started in 2006 and was the first operating office.
- Key Contacts:
  - Camil Abi-Najem: Managing Partner, Over 27 years of experience in the industry mainly in North America, Middle East and Gulf region. Main contact for sales, day to day operations, all services.
- Global Dynamix s.a.l. is a member of
  - Lebanese Civil Aviation
  - Beirut Port Authorities
  - Lebanese Forwarders Syndicate
  - Approved by the Ministry of Transport

# Global Dynamix - Kuwait

- Global Dynamix Freight Services w.l.l. (Kuwait) Started in 2008
- Key Contacts:
  - Samer Ayoub: Country Manager – Over 7 years of experience in the Kuwaiti Market. Main contact Accounting, Sales, Major Issues, all escalations.
  - Sheen Thomas: Operations Manager – Over 9 years of experience in the forwarding industry in Kuwait. Main contact for operations – all services and marine insurance.
- Global Dynamix Freight Services w.l.l. is a member of
  - FIATA
  - Directorate General of Civil Aviation, Kuwait
  - Chamber of Commerce

# Global Dynamix - Qatar

- Global Dynamix w.l.l. (Qatar) Started in 2009
- Key Contacts:
  - Ralda Daou: Country Manager - Over 10 years of experience in the Forwarding industry from which 4 years in the Qatari Market. Main contact sales, day to day operations, All Services.
- Global Dynamix w.l.l. is a member of
  - Directorate General of Civil Aviation
  - Chamber of Commerce

# Thank you

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