

**PROFESSIONAL
SUMMARY**



Global Dynamix and its global network of agents will monitor your shipment from cargo readiness, place of receipt at origin up to discharge port and beyond.

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Who we are.

Mission.

To raise industry standard by aiming for perfection in eagerly providing a finer level of service and overcoming the challenges of our people, clients and business partners, while maintaining growth & profitability.

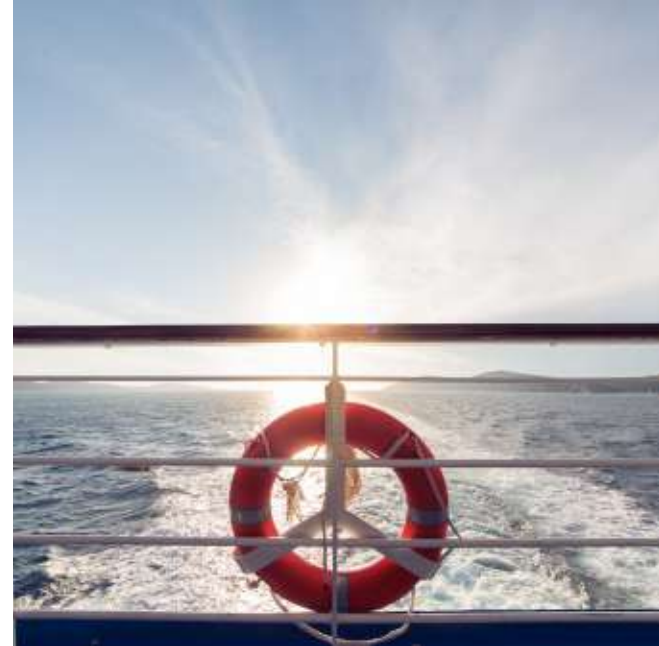
Vision.

To become a Regional Logistics provider with a global presence while maintaining the same ethics and culture.

Culture.

Hire for attitude.

Honest, Friendly, Aggressive, Hard Working and Can Do Attitude are always appreciated, and you will surely feel all these qualities & more in all our offices. New hires are always evaluated based on their attitude, which is a major part of the harmony amongst our team. Our approach has been and will always be, hire for attitude and train for skills.



Walk the talk.

We say what we do; we do what we say.

Firm but Fair.

Accountability is key to our success and growth. Hard work is appreciated; we make sure it is always compensated. We offer equal opportunities to all our people and we give priority to promote from within. We always make the effort to recognize & reward high performers, professionally, morally & financially.



Knowledge commands respect.

We promote and financially compensate internal and external continuing education. Our efforts to learn and to educate our people have always proven to give us a competitive edge in our markets. Our business partners have always respected and supported us for our distinguished expertise.

First impression.

We are strong believers in first impression, and we take it personally to make sure we are leaving the same effect first time and every time. We always dress as if we are getting ready for our first date, and our workspace is always set up as the dinner table of that date. This is reflected in the way we do business and has become an integral part of each and every one of our team.

Be Friendly.

Spending time at work more than we do at our own homes should have a two way reward; a job well done and a great friendly atmosphere. People who like their job are great achievers, we take it personally in making everyone feel great about working with us, just as we make every business partner feel great about dealing with us.

Strengths.



Experience

Knowledge Base company with local and international experience



Offices

Own offices in Lebanon, Kuwait, Qatar & Iraq



Reliable global network of agents



Strong financial capabilities



Crystal clear reputation



State of Art software Oracle Data Base

Freight Forwarding, Warehousing, Finance and Human Resources, Mobile applications (iOS & Android).



24/7 operations

All key operations staff are equipped with Laptops and international mobile lines



Strong relation with carriers

(local / international)



Key employees ownership & Generous Bonus scheme



Diversified base of loyal customers

Success Factors.

- Owners are directly involved in the business and oversee all operations in Lebanon, Kuwait, Qatar and Iraq equally.
- Hard work driven by knowhow which gives benefits to the client.



Target

- Our aim as Global Dynamix is to be «the best company to work with».
- Our target is to expand in the Gulf region with the support of our customers, partners and our people.

Scope of Work.

- ✓ **International Freight Forwarding**
- ✓ **Commercial and Governmental Projects (Oil & Gas)**
- ✓ **Third Party Logistics (3PL)**
- ✓ **Marine Insurance**
- ✓ **Consultancy**



International Freight Forwarding.

Ocean, air and road freight

Ocean Freight.

- **Full container load services FCL**

Based on our volume contracts and global contacts with major ocean carriers, Global Dynamix can offer very competitive rates for FCL shipments. Global Dynamix and its global network of agents will monitor your shipment from cargo readiness, place of receipt at origin up to discharge port and beyond.

- **Ocean consolidation services LCL**

Over the years, Global Dynamix has developed solid strategic partnerships that enabled us to offer import and export consolidation services to and from majority of the international markets against competitive rates.





Air Freight.

- **Air freight forwarding**

With the increased demand for on time performance, Global Dynamix offers a wide variety of airfreight solutions with back to back or consolidation air freight services.

- **Flexibility**

Global Dynamix offer reliable and consistent service tailor made to your requirements with rates and airline flexibility to fit your budget.

Road Freight.

- **Road Freight & Customs Clearance**

Globalization and regionalization has seriously improved the road transportation, and when considering short haul, the service can compete with other modes of transportation both on the service and rates level.

- **Transportation management**

GlobalDynamix offers comprehensive road transportation management as well as customs clearance and door delivery services. Our experienced team can recommend mode of transport and clearance services best suited for your business.

Commercial & Governmental Projects.

Through participation in many projects, both on the local and international level, Global Dynamix can offer projects feasibility studies, sophisticated planning, route mapping and accurate execution to meet with your project safety procedures and timelines. Individual reporting, surveying, packing verifications as well as customs clearance services are also part of our project service.



Global Dynamix will take care of your project cargo both off shore and on shore with reliable carriers, fit equipment and efficient execution of your project.



Third Party Logistics – 3PL.

Due to Global Competition, importers better focus on selling their products which is their core business and outsource their warehousing to experts which can offer more sophisticated and specialized solutions.



Global Dynamix.

Global Dynamix offers advanced solutions for inventory management, storage, distribution through direct and outsourced facilities in different countries, as well as a variety of Value Added Services such as:

- Pick and Pack
- Cross docking
- Merge in Transit (MIT)
- Vendor Managed Inventory (VMI)
- Localization
- Compliance inspection
- DC bypass
- Order Management
- Kitting
- Product Rework, Light Assembly etc...

Marine Insurance.



- Cargo Moving from one point to another is always under the risk of being lost or damaged and usually carrier's liability does not cover the value of the products, which have created an increased demand for Marine Insurance.
- Global Dynamix, through its expertise, strong relations and high volumes with international insurance providers, is able to offer the most suitable coverage based on the requirement of their customers, the specifications of their products, mode of transport, and route (origin/destination).

Consultancy.

We make it easy.

Our Company is knowledge based, specialized in logistics and supply chain business.

Our experienced team are well qualified in this field, understands long range business strategy and the importance of the logistics and supply chain in supporting your requirements.

- We offer reductions of working capital, improving sales with better product availability to your customers, reduction of the cost of goods sold, reduction of the costs of doing business.
- We fully comprehend that customers' requirements are different, with different targets and markets. With our know how and years of experience, we are confident to offer individually planned projects with specific focus on your business needs. We are committed to provide sustainable commercial and financial growth.



Global Dynamix Corporate.

Contacts.

Camil Abi-Najem - Managing Partner

Founder of Global Dynamix in 2006 – Over 35 years of experience in the industry, mainly in North America, Middle East and Gulf region.

Dany Harfouche - Managing Partner

Joined Global Dynamix as Managing Partner in January 2008
Over 20 years of experience in the industry mainly in Middle East and Gulf region.

Roy Bou Rizk - Financial Controller

Over 8 years experience in finance & accounting, main contact for finance & accounting, all offices.

Main contact for:

BUSINESS DEVELOPMENT

NETWORK OF AGENTS

PROJECTS & TENDERS

REGIONAL SALES

FINANCE

DISPUTES & ESCALATION

Global Dynamix Lebanon.

Global Dynamix s.a.l. started in 2006, the first operating office.

Contacts.

Dany Harfouche - Managing Partner

Joined Global Dynamix as Managing Partner in January 2008 Over 20 years of experience in the industry mainly in Middle East and Gulf region.

Naaman Tannous - Senior Business Development

Over 8 years of experience in the logistics industry.
Main contact for Business development & Operations.

Global Dynamix s.a.l. is:

✓ IATA ACCREDITED AGENT

✓ FIATA MEMBER

✓ ISO 9001-2015 CERTIFIED

✓ LICENSED BEIRUT PORT AUTHORITIES

✓ LEBANESE FORWARDERS SYNDICATE MEMBER

✓ DIRECORATE GENERAL OF CIVIL AVIATION LICENSED

✓ APPROVED BY THE MINISTRY OF TRANSPORT

Global Dynamix Kuwait.

Global Dynamix Freight Services w.l.l. started in 2008.

Contacts.

Camil Abi-Najem - Managing Partner

Over 35 years of experience in the industry, mainly in North America, Middle East and Gulf region. Main contact for Sales, Operations, Finance, Administration, Escalations, all services.

Monette Ikan - Operations Supervisor

Over 5 years of experience in the forwarding industry in Kuwait. Main contact for Ocean Freight & Land Freight Sales, Operations, Clearance & Delivery.

Global Dynamix Freight Services w.l.l. is:

✓ FIATA MEMBER

✓ ISO 9001-2015 CERTIFIED

✓ DIRECTORATE GENERAL OF CIVIL AVIATION LICENSED

✓ MEMBER OF CHAMBER OF COMMERCE

✓ IATA / CASS MEMBER

Global Dynamix Qatar.

Global Dynamix w.l.l. started in 2009.

Contacts.

Khaled Namour - Country Manager

Over 19 years experience in Operations from which 13 years in Logistics and spent his last 8 years in Qatar. Main contact for Sales, Operations, Finance, Administration & Escalations.

Rhenan Navarro - Operations Supervisor

Over 10 years experience in freight forwarding operations in Dubai & Qatar. Main Contact for day to day operations.

Global Dynamix w.l.l. is:

✓ FIATA MEMBER

✓ ISO 9001-2015 CERTIFIED

✓ DIRECTORATE GENERAL OF CIVIL AVIATION LICENSED

✓ MEMBER OF CHAMBER OF COMMERCE

Global Dynamix

Erbil / Iraq.

Global Dynamix Ltd. Erbil started in 2013.

Contacts.

Dany Harfouche - Managing Partner

Over 20 years of experience in the industry mainly in Middle East and Gulf region. Main contact for Sales, Operations, Administration, all services.

Mohye Itani - Operations Supervisor

Over 7 years of experience in the logistics industry in Kuwait and Iraq. Main contact for operations and sales.

Global Dynamix Ltd. is:

✓ FIATA MEMBER

✓ MEMBER OF CHAMBER OF COMMERCE



GLOBAL DYNAMIX

Lebanon

Tel. +9611 265580

Fax. +9611 265583

Kuwait

Tel. +965 2434 5480

Fax. +965 2434 5138

Qatar

Tel. +974 4466 7643

Fax. +974 4466 9079

Iraq

Tel. +964 750 596 5390

Fax. +964 66 225 3597

www.gdynamix.com